

## Emergency Medicine Services

Q1 2024

### Market Update

Strategic consolidators led M&A activity this last quarter, with urgent care as a focal area. Health systems and payors have emphasized urgent care given the potential for referrals to upstream specialty providers and its lower cost in comparison to an emergency room. As urgent care volumes normalize after peak Covid-19 volumes, we expect investors to circle back to the segment, especially opportunities in secondary and tertiary markets with less urgent care saturation.

Interest remains in the transportation and logistics space given the critical need for these services in communities throughout the US, especially as healthcare continues its push towards efficiency and lower costs. Lastly, the emergency department management space saw less consolidation as many historical consolidators have struggled with operational challenges and increased interest rates. While we expect consolidation to continue, we expect it to be smaller scale transactions rather than large mergers that may attract regulatory scrutiny.

### Notable Transaction

Blue Cross and Blue Shield of North Carolina announced its acquisition of FastMed, a network of 55 urgent care clinics in North Carolina. FastMed offers a wide range of urgent, acute/episodic, preventive, and occupational care in its clinics and via telemedicine, as well as family medicine at select locations.

The acquisition allows both companies to ensure access to quality, affordable care, especially in more rural parts of the state. FastMed locations in NC will continue to service all patients regardless of their health insurance or carrier.



Has been acquired by



January 2024

### Select Transactions

Month	Investor	Target	Sub-Sector	Deal Description
February			Urgent Care	UT Health East Texas has acquired five of QuickVisit Urgent Care's seven urgent care clinics across Texas. The health system continues to expand its footprint to address the growing demand for urgent care services.
February			Urgent Care	Concentra, a leader in occupational medicine, announced the acquisition of I&O Medical Centers. Concentra has an extensive network of more than 540 locations nationwide and is growing its presence in the VA market through this acquisition.
January			Ambulance Services	LifeLine Ambulance Service, part of LifeLine-EMS, has announced the acquisition of Liberty Ambulance Service, expanding its operations in Los Angeles and Orange County.

### Provident Industry Coverage Team

**Eric Major**  
Managing Director  
(617) 226-4212  
emajor@providenthp.com

**AJ Shekar**  
Director  
(617) 226-4251  
ashekar@providenthp.com