

Healthcare IT

Subsector Coverage:

Clinical Workflow & Decision Support Data Analytics & Population Health Provider Enablement & Practice Management

Revenue Cycle Management

Recent Publications & Upcoming Conferences

Publications

Transforming Healthcare Through Revenue Cycle Management

Provident Coverage Team

Eric Major Managing Director(617) 226-4212
emajor@providenthp.com

Michael Patton
Managing Director
(617) 226-4272
mpatton@providenthp.com

Rich Sciretta Director(617) 226-4215
rsciretta@providenthp.com

Ankit Amin Senior Associate (617) 226-4253 aamin@providenthp.com



Healthcare IT | M&A Market Update

Q1 2025

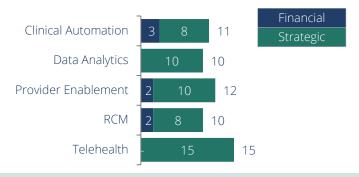
Q1 2025 Metrics 7 Platform Investments 48
Add-On
Acquisitions¹

3 Secondary Buyouts 49 Unique Buyers

Quarterly Transaction Volume



Q1-25 Transactions by Subsector



Notable Transactions



Access Healthcare received a growth investment from New Mountain Capital, focusing on Al, automation, product innovation, and market expansion. Access Healthcare services front, middle, and backend revenue cycle processes.



Suvoda and Greenphire have agreed to merge, bringing together complementary solutions in trial supply management, patient data collection, and clinical trial payments. The new partnership aims to create a more seamless experience for patients, sites, and sponsors across complex clinical trials.

Select Transactions

Month	Investor	Target	Subsector
Jan-25	A natomage $^{\circ}$	B IODIGITAL	Data Analytics / Population Health
Jan-25	RESPIRI	PI LD	Data Analytics / Population Health
Jan-25	InTandem Capital partners	Healthfuse Transparency, Relationship, Trust.	Revenue Cycle Management
Jan-25	HONE	ivee	Provider Enablement & Practice Mgmt.
Jan-25	innovaTel	<equation-block> iris telehealth</equation-block>	Telehealth & Patient Engagement
Feb-25	ိ wီ CaseWorthy.	eccovia ⁵ 864 SOLUTION - REAL PURSON APPLICT	Clinical Workflow & Decision Support
Feb-25	✓ summer health	C Caraway	Provider Enablement & Practice Mgmt.
Feb-25	CareCloud	mesabilling	Revenue Cycle Management
Feb-25	- _K ardigan	prolaio	Provider Enablement & Practice Mgmt.
Mar-25	KNOX-LANE	dermsquared	Clinical Workflow & Decision Support
Mar-25	COTIVITI	edifecs	Clinical Workflow & Decision Support



Subsector Spotlight: Clinical Workflow & Decision Support Q1 2025

Market Update

Provident tracked 58 transactions within healthcare technology, with 11 related to clinical workflow and decision support. Provident expects continued momentum throughout the remainder of the year as platforms look to diversify their product offerings, create cross-selling and upselling opportunities, and realize additional synergies such as reduced software development spend. Additionally, Provident expects assets to continue to command premium multiples if the product is differentiated and proprietary, has strong client gross and net retention metrics, as well as high gross margins. Other factors such as limited sales cycle, long-term client arrangements, onshore and skilled development teams, limited client concentration, and few competitors at risk of stealing market share will also command interest from investors.

Notable Transaction

Azara Healthcare and i2i Population Health have merged, backed by Insight Partners and Hughes & Company. Azara Healthcare provides population health and value-based care solutions, targeting Accountable Care Organizations, FQHCs, health plans, hospitals and health systems, and provider organizations. 12i Population Health services provider organizations and health plans and provides solutions that improve quality outcomes, care coordination, and access to care. Given strong tailwinds surrounding value-based care, this merger further illustrates that having strong population health tools with the ability to integrate data is critical for providers and health plans.



is Critical for providers and fleatiff plans.

Select Transactions

Month	Investor	Target	Subsector
Jan-25	ACE [⊕] Company	ALINEA ENGAGE DRIVING RETURNS	Patient Engagement Platform
Jan-25	AIRSTRIP°	⋙ DECISIO	Clinical Decision Support
Jan-25	PAR	NOTISPHERE	Recall Management Solutions
Feb-25	రి CaseWorthy.	eccovia	Care Coordination Platform
Feb-25	ΕΧΑ	© precision care block a services sorthank	Human Services Software
Mar-25	CLEARLAKE	MODERNIZING MEDICINE	Electronic Health Records
Mar-25	COTIVITI	edifecs	Information Management
Mar-25	TEMPUS	D==P6A	Clinical Trial Software

Quarterly Transaction Volume

